

Concepts



Dinner by the lake? See page 5.



Spa oasis in award-winning remodel. See page 3.

inside.

► **Scottish Manor**

Selected as 2008 Showhouse
for *Chicago* magazine and
Chicago Home + Garden

► **Northfield Remodel**
Named "Best in Show"

► **Holiday Happenings**
Imagine Your Home
by Orren Pickell
celebrates the Holidays

Lansdowne Mansion Will Be Preserved

Historic Lansdowne, one of the largest private estates on the North Shore, is now available for purchase. The original home built in 1911, nestled on the shores of Lake Michigan in Lake Bluff, was designed by Benjamin Marshall for the head of Rand McNally. This 14,500-square-



foot mansion truly represents the grandeur of the early 1900s. Legendary landscape architect Jens Jensen designed the original landscape plan and the bridges still remain today.

The residence has 11 bedrooms, 9 full and 2 half baths along with a French-style reception room adjacent to the coffered-ceiling sun room and Old World library.

The estate was the site of the first polo match in the midwest in 1896. George Patton was among those who played polo

See **LANSDOWNE** page 8



The pool house at Lansdowne.



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Pickell Breaks Ground on Tarns of the Moor's Scottish Manor

**Chicago magazine & Chicago Home+Garden
2008 Showhouse**

Discover rugged elegance in one of Pickell's latest luxury developments, Tarns of the Moor, site of our newest concept home, The Scottish Manor. Scheduled for completion in late Spring 2008, it has been named the 2008 Showhouse for *Chicago magazine* and *Chicago Home+Garden*. The various events to be held at The Scottish Manor will benefit Children's Memorial Hospital's new building fund.

Showcasing Pickell's renowned craftsmanship, The Scottish Manor is located in Bannockburn and pays tribute to Orren Pickell's Scottish heritage. Attention to detail is the hallmark of the seven bedroom, six-full and three-half-bath home. Boasting magnificent tumbled stonework and beautiful hardwoods, the 9,013-square-foot residence (including lower level) evokes traditional European design. Rustic plank doors and in-suite fireplaces are reminiscent of a European castle tucked away for centuries.

Outstanding architectural features include an oval dining room, a three-story winding staircase with hand-wrought iron details, barreled ceilings, niches and window seats. Custom cabinetry blends seamlessly into the millwork of the butler's pantry and wet bar built-ins. Look closer, and you'll find the kitchen sink carefully crafted from a single piece of stone.

Orren Pickell Designer & Builders presents The Scottish Manor in collaboration with *Chicago magazine* and *Chicago Home+Garden*. We are pleased to join forces with two of our city's leading sources for entertainment news, reviews and the latest home trends.



Chicago
MAGAZINE

HOME
+ GARDEN

DIRECTIONS

Tarns of the Moor is located on Telegraph Road, just south of Half Day Road / Route 22, (Half Day Road and 22 are the same street, different name).

Near top-tier Bannockburn Elementary School and Deerfield High School, this heavily-wooded property adjoins the village park which features walking and biking paths, a playground and more.

IMAGINE Your Best Holiday

Nov. 15

Preview Party—Join us for refreshments and lively conversation as we kick off the holiday season. Special raffle benefits Heartland Alliance's Designs for Dignity.

Dec. 1

Chef Terri Touhy cooks up delectable treats with a holiday twist.

Dec. 8

The Douglas Kent Floral Group demonstrates the fine craft of wreath-making.

Dec. 15

Ted Grady of J&L Catering presents "Holiday Table Top Trends."

Jan. 12

From the pro's house to yours. Greet the New Year with "Resolutions For Your Home," a special seminar presented by Pickell's resident remodeling and design experts.

If you haven't been to the IMAGINE idea center lately, the holidays are a great time to see what's new. We've changed our look, updated our state-of-the-art accessories and added fabulous pieces from the Baker Furniture Collection. IMAGINE's exciting holiday events, co-sponsored by Harris Bank, kick off on Thursday evening, November 15th, from 5 - 8 PM. To attend, please RSVP to Tracie Peck at 847.572.5257. Enjoy delicious treats while discovering the newest home trends. Three IMAGINE room settings will get a holiday makeover from some of the best interior design talent in the region, Susie Fredman of Susan Fredman & Associates, Tom Girot of Girot Interiors and Janet McCann of McCann & Associates. Throughout the holiday season, we will be honoring Heartland Alliance's Designs for Dignity, which provides pro bono design services to area not-for-profits, by creating interiors that reflect dignity, hope and comfort for those in need.



According to Susie Fredman, president of Susan Fredman & Associates, "a holiday table is one time when less is not more."

Double Win in Remodel Chicagoland Tour 2007

Chris and Beth Glass had run out of space. Their one-story residence just wasn't big enough for their active life with two growing boys. However, they liked their Northfield neighborhood and school district. Beth attended New Trier and had hopes for her boys, ages seven and ten, to attend the school as well.

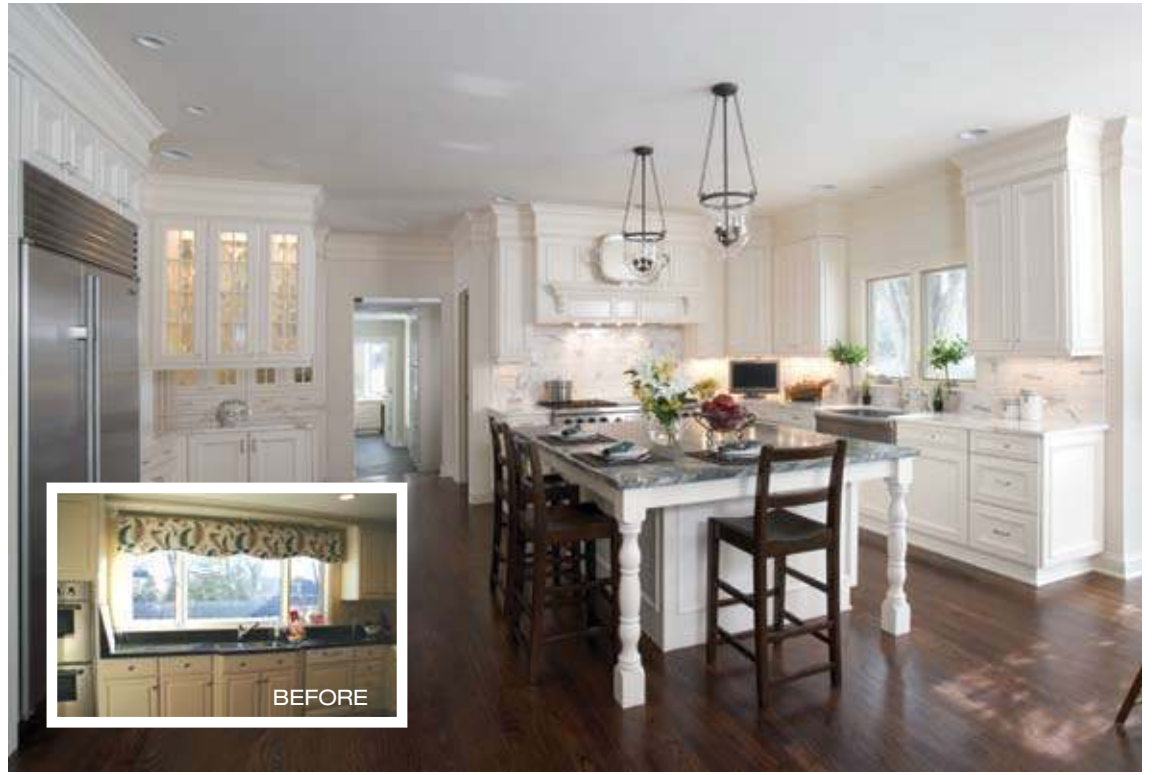
Rather than move to a larger residence, the Glass family asked Orren Pickell Designers & Builders to turn their existing house into a two-story dream home, complete with three new bedrooms, two full baths, a loft, a playroom and a laundry room.

Working with John Anstadt and Jason DeBaker, their investment paid off, as they not only have the home they always wanted, but an award-winner, as well. The Glass residence won two of the highest honors in the Remodel Chicagoland 2007 Tour, "Best Whole House Renovation" and "Best In Show." The annual design competition features recently remodeled homes throughout the Chicagoland area.

"We added columns along the front porch and a double gable detail," said Tom Koutny of the Pickell Remodeling Group. "The front entry became an absolutely spectacular focal point—a very hot trend according to industry publications."

The renovation, which took about nine months to complete, revamped the family room to open into the kitchen resulting in a more spacious and functional space. "I was really pleased with Pickell's creativity," said Beth Glass. "They handled even the minor issues very professionally. Not only did they put in the staircase I wanted, but one that's beautiful with a gentle curve." Kitchen updates included a butler's pantry, a preparation island and crown molding. The foyer, dining room and living room were enhanced with classic tray ceilings.

"The Glass family's brand-new second floor was the real achievement," said Koutny. "The mud room and rear stair area were adjusted to accommodate this busy family. The other side of the house was transformed into a haven for the parents." A large den and luxurious master bedroom suite give Chris and Beth a sanctuary within their award-winning home.



This kitchen was transformed into a bright and airy work/entertainment space.



New master bath suite features an elegant double vanity.

Possibilities Abound with "Consign & Design"

Orren Pickell Designers & Builders presents "Consign & Design," a new marketing tool for owners of older homes. "Consign & Design" is a two-part architectural package that shows potential buyers how a particular residence might look remodeled or completely replaced with a new home based not only on the site, but the surrounding neighborhood as well.

"Many clients have expressed the desire to illustrate the remodeling potential of an older home to prospective buyers. We now offer this service," said Todd Wilkins, Vice President of Sales and Marketing. The concept provides both homeowners and buyers remodeling options from a trained eye. With our help, your home or homesite will sell not only faster but smarter.



Custom home illustration for a client brought multiple bids for a home that had been on the market for over a year.

Fun and Functional Wooded Retreat

Michael and Jackie Epstein loved their neighborhood in Northbrook, but weren't in love with the home they had bought from a local builder. When a bigger lot down the street became available, they jumped at the chance to build their dream home. Area zoning presented a unique challenge to Pickell designer Beth Lindahl, but the shape of the lot resulted in each room having a view of the forest preserve.

"The Epsteins desired a relaxing and open home that allowed them to gather for holidays and entertain their extended family, something they did not have the flexibility for in their previous home," said Lindahl. "As is becoming popular, they opted for a dining area adjacent to the kitchen that extends into the Great Room." The open floor plan means easy entertaining when friends and family come to visit.



On the other end of the house sits a spacious screen porch, perfect for summer dinners, and one of the must-haves for this outdoorsy family. For the cooler months, a fireplace makes the temperature on the porch just right.

The exterior is an extraordinary stone and stucco combination, an earthy contrast to the tan and beige stone native to Illinois and Wisconsin. The children weren't left out of this design. The house features a kids' study, observable from the kitchen, and a fantastic loft with attic alcoves. "My favorite part is the kitchen area and keeping room," said Jackie Epstein. "There's a huge island and a fireplace. We spend a lot of time there just hanging out." The finished home is a fun and functional wooded retreat, perfectly crafted to keep this close-knit family in tune with nature and each other.



Top: Rustic range hood blends seamlessly into the refined lines of the kitchen cabinetry.

Above: Stately claw-foot tub adds a nostalgic element to this master bathroom suite.

Above Left: First-floor study area is an integral part to the heart of the home.

Above Right: The lower-level recreation area easily accommodates any size group.

Right: Idyllic screen porch is the perfect place to enjoy this wooded retreat.



Southern Style, Midwest Charm

Lake Michigan never looked better! Stunning views of the water can be enjoyed from the dinner table (and every other room) in this custom-built vacation home on a half-acre of beachside property in Michigan.

"The owners had very specific ideas about the exterior, which is classic Georgian," said Beth Lindahl, Pickell's in-house architect who spearheaded the design. "Its symmetry meant an exciting challenge for the interior of the home."

The finished product is a triumph of Southern style, replete with stately white pillars and a dramatic foyer. A view of Lake Michigan can be found from every room on the first floor. To maximize enjoyment of 100 feet of beachfront, the home features various shaded, outdoor spaces on the first and second levels, in addition to an expansive second-floor deck. "The beachside location really made this project interesting," said Pickell's Michigan Regional Manager Scott Campbell. "We designed the house with a swimming pool and porch to embrace the outdoors even more."

Soothing blues and greens throughout the master suite and four guest bedrooms make this extraordinary getaway a tribute to the lake." The classic exterior was complimented by the owner's choice in colors: bright white clapboard with slate gray shutters and roof," said Lindahl.



Berman Family Sets Sail With Pickell

For the Bermans, vacation means sailing. So the Pickell team turned their vacation site of 25 years into a light, bright retreat, specially created for lakeside living. A view of the lake from every room lets them know exactly when to set sail.

The jewel of this 5,880-square-foot Lake Delavan home is a vast glass enclosed sunroom offering 180° views. Covered porches provide character and more opportunities for outdoor living. “We wanted it to appear to be a two-story residence. Six bedrooms, each with its own bathroom, and a large kitchen separate from the living room were musts,” said Beverly Berman. “Our two architects, Beth and Kent, were so very responsive to our wish list. They nailed down everything we wanted in our new home.”

The front room den is designed to be a playroom for the grandchildren and can be converted to a guest room when the whole family is gathered at the same time. The classically-styled finishes are bright and clean with exterior material accents.

The lower level is true Wisconsin with stained pine paneling and deep green paint. The gracious master suite comes complete with a vaulted bedroom and spacious bath that even includes a fireplace to enjoy while soaking in the tub.

“After the design process came the contractor,” said Beverly Berman. “We’ve done a lot of remodeling and Kevin was phenomenal. He promised us that he would get our 7,000-square-foot house delivered in eight months and that’s what he did.”

“We vaulted their garage to allow for rigging the boats up in the winter,” said Pickell’s Wisconsin Regional Manager Kevin Batz. “Then we worked with the Bermans to size all the boats and lifts inside the garage. It is a uniquely interesting house that reflects the hobbies and talents of the entire family.”



Michigan's Manors Making Waves

The ultimate beachside living will soon be available at The Manors in South Haven, Michigan. Each 3,000 to 6,500-square-foot home is designed with comfort and style in mind. This stunning maintenance-free, luxury community will offer residents a clubhouse for mixing and mingling, an infinity-edge pool and, of course, direct access to Lake Michigan's sprawling beaches. A classic horseshoe property layout will ensure resident privacy while clubhouse activities will spice up any social calendar.



Pickell Proud To Partner With Baker Furniture

We are delighted to be showcasing Baker Furniture, one of the country's premier designers and manufacturers of luxury home furnishings, at our IMAGINE Your Home By Orren Pickell showroom. Modernists will swoon at sophisticated and stylish furniture with clean lines and a contemporary flair, while traditionalists will admire those steeped in history and romance. Stop in at IMAGINE or visit www.bakerfurniture.com to experience hand-picked, expertly-crafted furniture and home accessories. No matter what the look might be, IMAGINE Your Home and Baker will put you in touch with the design world's finest taste-makers and innovators.



Baker

Peninsula Properties Available

What seafarer wouldn't want to spend their summer in a boater's paradise? DunesCAPES, the well-known Michigan land developer, has invited Orren Pickell to be the exclusive designer and builder for The Peninsula. This idyllic slip of land is not only located in the heart of Michigan's Harbor Country, it lies in the center of the harbor itself. Within easy walking distance of quaint downtown New Buffalo, owners will enjoy antique shops, dining and all the other amenities of this shoreline resort community. Each site will boast three-story custom-built vacation homes with an individual boat slip and easy beach access. Each home will have a rooftop terrace and private, commercial-size elevator. The Peninsula property has 12 luxury sites available. This maintenance-free community will also offer residents a pool and a cabana. Don't miss all the charm and character of this boater's paradise.



Protect Your Home For Fall

Avoid winter moisture and high heating costs with our Fall Guide to routine maintenance. Use the following checklist from the Pickell Maintenance Group to protect one of your most valuable investments.

- **Clean exhaust fans and vents** in bathrooms and kitchen. Have fireplace flues and venting system cleaned and serviced. Close the attic vent to conserve heat.
- **Paint** both the interior and exterior of your home during the cool, dry days of Fall.
- **Remove window screens** and put in storm windows, if needed.
- **Prune trees, shrubs and hedges.** Cut back all excess and remove dead or diseased branches.
- **Fertilize the lawn.** Fall is an ideal time to fertilize as grass roots will absorb and store the nutrients.
- **Store your lawn mower** and put away gardening tools in a safe, dry place.
- **Check and service your heat pump or furnace.** Change the filter if needed. Properly maintaining your furnace will conserve fuel and prevent leaks.
- **Clear out sink drains.**
- **Test carbon monoxide and smoke detectors.**
- **Inspect caulking around windows and doors.** Inspect weather-stripping on doors, including garage service doors. Check interior and exterior of house for signs of moisture intrusion.
- **Inspect, clean and repair gutters and drain pipes.** Debris clogged in the gutters can cause water to seep into your basement. Clean outside grill of air conditioner compressor and cover for winter.
- **Close outside hose spigot valve** (usually in basement).



The Orren Pickell Maintenance Group can cover all of these things and more.

From countertop sealing and repair to carpentry projects of all sizes, our maintenance program is available to both Pickell homeowners and those who do not live in an Orren Pickell-built home. One simple call takes care of all your needs whether you select the full-service home maintenance program or the ala carte handyman service.

"I love that one phone call takes care of all my maintenance needs. What's more, the Pickell team is not only responsive, but respectful and neat," said Susan Ardell of Northbrook.

Find more information on our extensive services at www.pickellbuilders.com/maintgroup.html

Our Staff

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Agency: Winger & Associates, Ltd.
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Lansdowne (from page 1)

there. Several movies were also filmed there including "Chain Reaction" in 1996 and "Kissing a Fool" in 1998.



"It is an honor to be able to work with such a historically significant piece of North Shore history," says Orren Pickell. "We intend to preserve this architectural masterpiece and invest in its revival."

Magnificent views surround this European-inspired mansion situated on 3.5 acres with riparian rights to the beach. Stately

white entrance pillars lead into a grand foyer. Spacious marble hallways and parquet floors expand to the rear, and nearly every room incorporates floor-to-ceiling windows. French doors open to the splendid terraces overlooking Lake Michigan.

A vast dining area looks out over Lake Michigan through the glassed-in breakfast room. The finished basement includes modern amenities such as a wine cellar, Roman bath, exercise room, steam shower and billiards room. This Benjamin Marshall historical masterpiece stands as a proud monument to Chicago and its opulent architecture.

In addition to preserving the existing Lansdowne residence, the Pickell team will develop six additional extraordinary homes on the property. Homesites range in size from 1.5 acres to 3.5 acres. For more information or a private tour, contact Todd Wilkins at 847.572.5248.

Insider News

On Board With Baird & Warner Real Estate

Pickell is proud to announce an exclusive North Shore partnership with Baird & Warner Real Estate. This well-respected company will represent all of Pickell's developments and other real estate holdings. Founded in 1855, Baird & Warner is the largest independent real estate broker in Illinois and the oldest in the country. With more than \$6 billion in annual sales and 30 local offices, they have a strong commitment to Chicagoland and take pride in five generations of ownership. For more information, visit www.bairdwarner.com.



Steve Baird and Orren Pickell

Orren Pickell Named to Children's Memorial Foundation Board

The Children's Memorial Foundation recently announced the appointment of Orren Pickell, founder and president of Orren Pickell Designers & Builders, to the Foundation's board of directors. The Children's Memorial Foundation Board is an important group of volunteer professionals committed to attracting philanthropic support for the Hospital's critical programs and services. Children's Memorial Hospital, Chicago, is recognized as one of the top pediatric hospitals in the country. Pickell will be especially involved in the Hospital's new building project.

Staff Updates

The following staff appointments and changes were recently announced by Orren Pickell who continues in his role as president of the company.

- **Todd Wilkins** has joined OPDB as Vice President of Sales & Marketing.
- **Kent DeReus** has been promoted to Vice President of Architecture.
- **Lisa Pickell** has been named Marketing Director & Assistant Sales Manager.
- **Dennis Ward** returns to the company as Director of Field Operations.
- **Tina Pickell** is the Executive Director of the recently-formed Pickell Family Foundation.
- **Jim Wood** has been promoted to Purchasing Manager.
- **Casey Reyes** is now the Director of Process and Technology.
- **Elizabeth Lindahl, Jason Debaker** and **Jeff Eichhorn** have all been promoted to Associate Principal/Project Managers in Design.
- **Jillian Burris** has been promoted to Purchasing Assistant.
- **Eve Tarm** has joined OPDB as a Sales Associate.
- **Tom Hackett** has been promoted to Sales Associate.
- **Vince Janowski** has been promoted to Rough Carpentry Superintendent.
- **Jack Ferguson** has been promoted to Senior Superintendent.
- **Anna Lokaj** has been promoted to Cabinet Designer/Sales.
- **Jon Vamvakos** and **Kirk Peters** have joined the Purchasing Department.

Just In—Pickell Wins Seven Key Awards!

Orren Pickell Designers and Builders has once again won multiple awards, including the coveted Crystal Key, at the Home Builders Association of Greater Chicago's Key Award ceremony.

Crystal Key Award: Imagine Showroom, Northfield.

Gold Key Award Winners: South Shore Club Residence (Lake Geneva, Wisconsin), Imagine Showroom, Northfield Residence and Northbrook Residence.

Silver Key Award Winners: Winnetka Residence and Delavan Wisconsin Residence.